

CIP 120® - 'CRASH INTENSITY PROGRAM' FOR GERMAN

STUDY GERMAN WHERE THE LANGUAGE IS CULTURE – IN SALZBURG

Learn German in a country that is well-known for its writers, such as Stefan Zweig, Thomas Bernhard or Peter Handke. Learn here where the foreign language you learn is our mother-tongue: **Learn German in Salzburg** – this is the easiest way to learn and improve a language.

The most efficient way to do this is the Crash Intensity Program (CIP 120), an **intensive one-to-one** program. You choose whether you want to have 10 lessons per day for the maximum coverage of the material or whether 6 lessons per day leave you enough free time for sports (golf, tennis, horseback riding, swimming, surfing, etc.) or culture (festivals, theater, etc.).

The lessons will be completely tailored to your needs, i.e. based on:

on: **“Presentation and Negotiation” for managers of international companies**

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| Contents: o how to run a dialog | o how to actively participate in conferences |
| o how to organize a presentation | o how to present graphics and figures |
| o how to run negotiations over the telephone | o how to counter objections |

or: **“Presentation and Selling” for specialists in tourism**

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| Contents: o how to welcome and say goodbye to guest and customers | o how to handle complaints |
| o how to handle special requests | o how to run negotiations |
| o how to present your company's performance | o how to represent your business (hotel, travel agency) to perspective customers |

or: **German for music lovers, lawyers, medical doctors, etc.**

CIP® - 'CRASH INTENSITY PROGRAM' (INDIVIDUAL LESSONS)

Prices for 2012

20 lessons per week	€	1.135,-	40 lessons per week	€	2.115,-
30 lessons per week	€	1.635,-	50 lessons per week	€	2.625,-
(2 persons: +5%)					

Prices are exempt from VAT and include: placement test, materials, optional: 3 lesson-hours free time activities per week (extras: entrance fees, etc.) together with other students of inlingua;

MIP® - 'MAXIMUM INTENSITY PROGRAM' (INDIVIDUAL LESSONS)

Prices for 2012

50+ lessons per week (incl. lunch time with teacher + 1 weekend-excursion) € 3.560,-

Price are exempt from VAT and include: placement test, materials, 5 lesson hours video-/audio training (without trainer), 1 weekend-excursion, Optional: 3 lesson-hours free time activities per week together with other students of inlingua

Beginning: anytime
Extras: meals & beverages, lodging, separate excursions, transfers, tickets, etc.

1 Euro ~ 1 EUR~ US\$ 1.4 / JPY 113 / CZK 24 / RUB 39,8 / KRW 1518 / BRL 2,2
1 lesson = 45 minutes including a short break



city of Salzburg



inlingua at Universitätsplatz 17



inlingua reception



mini group courses



located in the historical heart
of Salzburg